Lead Retrieval Order

Conference: METC-20   **Order here**   **Deadline:** 01/28/20

Show data: Name, organization, address, phone, email, title, website / social media links

	App - iOS and Android Phones/Tablets	Scanner service
Millisecond scanning! **Set up custom qualifiers on site for free!**	 Read more...	 Read more...
Add notes	Tap or dictate notes directly into the lead.	Handwrite and keep numbered notes. Then match and add to leads spreadsheet after the show as needed.
Send "Hot-Lead" email to co-workers	"Hot Lead" emails are sent immediately to unlimited email addresses (self / co-workers).	"Hot Lead" emails are sent within 24 hours after the show to up to 4 email addresses (self / co-workers).
AutoTag	Automatically tag leads with any selected qualifiers.	Same.
Post-conf Attendee outreach	Scanned attendees receive ONE email with marketing content from the exhibitors who scanned them.	Same.
Pick up leads	View/sort de-duped leads on a web page in real time. Download leads in XLS/CSV/TabDelim format at any time during or after the show.	Download de-duped leads in XLS/CSV/TabDelim format. Available within 24 hours after show.
Internet / power required?	The app requires neither internet nor power during the show. Adds and changes are queued until internet becomes available. WIFI is not required; 4G is acceptable.	The scanners require neither internet nor power.
Price	$350. $400 after 1/28. Unlimited concurrent users. $250. $300 after 1/28. One concurrent user. Optional: Rent mobile devices from us for $100 each.	$300 for the first scanner. $350 after 1/28. $100 per additional scanner.

References

1stSales   **One Somerset Place, Palo Alto, CA 94301**   **800-959-4313**   **info@1stsales.com**